

Monthly Detailed Comparisons and Combined Reporting

One of the most useful functionalities that the Enhanced Accounting reports bring to you as an operator is the ability to have Consolidated Reports for all your hotels, and Comparative Reporting showing how your results show in comparison to other similar operators and the average for the group.

The samples below show a small number of accounts for visualizing how this works. The actual report can be provided in Excel or PDF format, and shows comparisons for every account, in every metric.

As more midscale operators participate, you will be able to select from similar hotels, your brand, your size, and more

Microsoft Excel - 3 PLReportTwoTimePeriod Compare.xlsx																																			
1	2	A	B	C	D	E	F	G	H	I	J	K	L	N	O	Q	T	U	V	W	X	Y	Z	AA	AB	AC	AD	AE	AF	AG	AH				
Current Month										Current Month					Comparable Group					Year to Date					Year to Date										
% of Revenue					Per Unit										HOTELS • RESORTS • SUITES					% of Revenue					Per Unit										
Actual		Budget		Last Year		Actual		Budget		Last Year		Actual		Budget		Last Year		Actual		Budget		Last Year		Actual		Budget		Last Year		Actual		Budget		Last Year	
PAYROLL																																			
12%	0.9%	14%	1.45	1.23	1.76	POR	12,447	10,897	15,203	(1,550)	2,756	Front Office - Salary	111,106	97,078	107,928	(14,028)	(3,178)	12%	10%	12%	1.42	1.25													
0.0%	0.0%	0.2%	0.00	0.00	0.21	POR	0	0	1,835	0	1,835	Housekeep Other - Salary	0	0	3,525	0	3,525	0.0%	0.0%	0.0%	0.00	0.00													
1.2%	0.9%	1.6%	1.45	1.23	1.97	POR	12,447	10,897	17,038	(1,550)	4,591	Total Management	111,106	97,078	111,454	(14,028)	348	1.2%	1.0%	1.3%	1.42	1.25													
2.8%	2.5%	2.1%	3.27	3.33	2.68	POR	28,113	29,513	23,168	1,399	(4,945)	Front Office - Hourly	255,995	266,279	256,485	10,284	490	2.8%	2.6%	2.9%	3.26	3.44													
1.6%	2.6%	1.6%	1.92	2.65	1.99	POR	6,431	10,400	12,224	3,969	5,793	Housekeep Staff - Hourly	57,879	93,600	110,016	35,721	52,137	1.6%	2.8%	3.4%	1.87	3.12													
3.0%	5.1%	4.3%	2.87	5.09	4.06	POR	8,902	14,307	11,056	5,405	2,154	Comparable Hotel 1	86,012	131,382	84,080	45,370	(1,932)	3.3%	5.2%	3.7%	3.12	5.07													
1.0%	3.3%	0.4%	1.46	5.29	0.59	POR	5,081	20,290	2,296	15,209	(2,785)	Comparable Hotel 2	35,808	191,119	171,160	155,310	135,352	0.8%	3.8%	3.9%	1.11	5.77													
1.4%	1.5%	1.6%	1.26	1.98	1.94	POR	2,512	4,395	3,892	1,884	1,380	Comparable Hotel 3	25,186	37,672	39,592	12,487	14,406	1.3%	1.5%	1.8%	1.35	2.04													
2.4%	0.8%	2.6%	2.76	1.08	3.21	POR	23,666	9,594	27,819	(14,072)	4,153	Housekeep Other - Hourly	252,429	85,472	122,619	(166,958)	(129,810)	2.8%	0.8%	1.4%	3.22	1.10													
0.7%	0.6%	0.4%	0.80	0.82	0.47	POR	6,860	7,291	4,060	431	(2,799)	Laundry Att. ES - Hourly	54,973	65,514	66,264	10,542	11,291	0.6%	0.7%	0.7%	0.70	0.85													
0.5%	0.4%	0.6%	0.61	0.50	0.75	POR	5,260	4,449	6,467	(811)	1,206	Transportation - Hourly	61,634	39,639	52,406	(21,995)	(9,228)	0.7%	0.4%	0.6%	0.79	0.51													
8.0%	7.6%	7.3%	9.36	10.14	9.10	POR	80,394	89,839	78,758	9,445	(1,636)	Total Non-Management	772,036	817,077	792,605	45,040	20,569	8.5%	8.1%	8.9%	9.83	10.54													
0.1%	0.0%	0.1%	0.07	0.06	0.06	POR	565	545	552	(20)	(13)	Rooms-Bonus	7,883	4,854	4,968	(3,029)	(2,915)	0.1%	0.0%	0.1%	0.10	0.06													
9.3%	8.5%	8.9%	10.88	11.43	11.13	POR	93,406	101,280	96,348	7,874	2,942	Inhouse: Salaries & Wages	891,025	919,009	909,027	27,983	18,002	9.8%	9.1%	10.2%	11.35	11.86													
2.7%	1.6%	1.9%	3.15	2.16	2.32	POR	27,067	19,125	20,100	(7,942)	(6,967)	Rooms Contract Labor	172,322	139,244	94,946	(33,079)	(77,376)	1.9%	1.4%	1.1%	2.20	1.80													
12.0%	10.2%	10.7%	14.03	13.59	13.45	POR	120,473	120,405	116,448	(68)	(4,025)	Total Salaries & Wages	1,063,348	1,058,252	1,003,973	(5,095)	(59,374)	11.7%	10.5%	11.3%	13.55	13.65													
TAXES & BENEFITS																																			
1.1%	1.7%	1.4%	1.34	2.34	1.71	POR	11,473	20,717	14,812	9,245	3,340	Empl. Ben. Wage Related	179,704	187,809	167,296	8,105	(12,408)	2.0%	1.9%	1.9%	2.29	2.42													
1.3%	1.1%	1.3%	1.53	1.43	1.58	POR	13,096	12,648	13,673	(448)	576	Empl. Ben. Direct	104,825	114,172	106,909	9,347	2,084	1.1%	1.1%	1.2%	1.34	1.47													
2.5%	2.8%	2.6%	2.86	3.76	3.29	POR	24,569	33,365	28,485	8,796	3,916	Total Taxes & Benefits	284,529	301,981	274,205	17,453	(10,324)	3.1%	3.0%	3.1%	3.62	3.90													
14.5%	13.0%	13.4%	16.89	17.35	16.74	POR	145,042	153,770	144,933	8,729	(109)	Total Payroll And Related	1,347,876	1,360,234	1,278,178	12,357	(69,698)	14.8%	13.5%	14.4%	17.17	17.55													
OTHER EXPENSE																																			
0.9%	0.5%	0.4%	1.09	0.72	0.52	POR	9,323	6,402	4,524	(2,921)	(4,799)	Cable/Satellite TV	64,730	57,618	56,285	(7,112)	(8,445)	0.7%	0.6%	0.6%	0.82	0.74													
0.0%	0.2%	0.3%	0.03	0.25	0.34	POR	237	2,216	2,915	1,978	2,677	Cleaning Supplies	15,452	19,378	14,486	3,926	(966)	0.2%	0.2%	0.2%	0.20	0.25													
3.5%	3.0%	6.1%	4.10	4.05	7.66	POR	35,236	35,875	66,358	638	3112	Commissions	310,698	301,364	298,751	(9,334)	(11,947)	3.4%	3.0%	3.4%	3.96	3.89													